



**Title:** Catalytic Philanthropy - Changemaker in Residence (1099 or P/T)  
**Location:** This position offers a flexible, hybrid work environment.  
**Duration:** 6 month contract (opportunity to extend)

### Organization Overview:

Exponent Philanthropy is the largest philanthropic network in the country and the only membership association that specifically focuses on foundations, families, companies, and individuals who practice philanthropy with lean operations. With more than 1,500 members representing every corner of the U.S., we are a nationwide network of community-connected philanthropy leaders. Since our founding nearly 30 years ago, our work has focused on amplifying and increasing the impact of lean funders and transforming communities through informed giving. We do this by fostering a vibrant philanthropic network, gathering and sharing innovative and promising philanthropic practices, conducting robust field-wide research, and producing dozens of valuable programs, publications, and resources each year to help funders – regardless of their size or structure – make informed decisions, maximize their impact, and effectively serve their communities.

We seek bright, highly collaborative, ethical, intellectually curious colleagues enthusiastic about connecting and serving our members. Our staff members are passionate about [our mission and core values](#) and believe strongly in the power of philanthropy to transform communities. Our team members have an entrepreneurial spirit, strong problem-solving skills, and actively collaborate to achieve individual and shared goals. Our members come from all walks of life and so do we. We are proud to hire great people from a variety of backgrounds because we believe it makes our organization stronger. If you share our values and our enthusiasm, you will find a home at Exponent Philanthropy.

### Position Overview:

The Changemaker in Residence (CIR) is an experienced philanthropic leader and Catalytic Philanthropy practitioner who will help scale Exponent Philanthropy's signature Catalytic Philanthropy initiative from a successful pilot into a nationally recognized field-building movement. Embedded within Exponent Philanthropy's team, the CIR will:

- Expand and professionalize Catalytic Academy's program portfolio, reach and impact as a high-impact national model for community centered philanthropy
- Design, launch, and train a Catalytic consulting and coaching service model supporting coaches, guides and staff for long-term sustainability of the program
- Collaborate and cultivate philanthropic investment in partnership with the Advancement team
- Serve as a Catalytic Philanthropy ambassador and provide field-wide thought leadership that extends Catalytic Philanthropy beyond Exponent's membership as a movement for the broader sector

This role brings lived experience, credibility, and entrepreneurial thinking to accelerate CLIP's reach, sustainability, and impact across the philanthropic sector. An experienced lean funder/donor (CEO, staff, board member, etc.) is preferred.

### About Catalytic Philanthropy:

Catalytic Philanthropy equips foundations, trustees, philanthropic leaders, and donors to leverage their relationships, influence, and non-grant assets to create long-term, community-centered change. Catalytic

Philanthropy is entering a significant growth phase. Exponent is investing in new capacity to professionalize, expand, and position Catalytic Philanthropy as a national model for community-centered philanthropy.

### **The Need:**

Catalytic Leadership in Philanthropy has demonstrated strong early traction through conference programming, peer cohorts, publications, and practitioner engagement. Demand for Catalytic Philanthropy now exceeds staff capacity, creating the opportunity for a seasoned lean funder/donor practitioner to help scale and sustain the initiative as a national field-building platform.

### **The Opportunity:**

The culmination of the growing need for internal capacity combined with a multi-year funding opportunity presents the opportunity for Exponent Philanthropy to establish a Changemaker-in-Residence role to meet the needs outlined above. This opportunity allows the organization to innovate and create a new model to advance our organization's strategic priorities.

## **Essential Responsibilities**

### **Catalytic Program Architecture & Expansion:**

- Refine and expand Catalytic Academy curriculum from introductory to advanced levels
- Prepare content and structure for cohorts, webinars, conference sessions, and publications
- Serve as advisor to staff on Catalytic Program design and quality
- Train and support Catalytic guides, coaches, and facilitate programs

### **Catalytic Consulting & Coaching Model: (Revenue Generation)**

- Design and document a fee-for-service Catalytic Philanthropy consulting and coaching framework
- Identify market opportunities among foundations, philanthropy networks, and conferences
- Help establish pricing, service models, and delivery approach
- Pilot consulting and coaching engagements with Exponent members and external funders
- Work with staff to track, promote, and grow this service line

### **Fundraising & Philanthropic Partnership:**

- Partner with the Managing Director of Advancement to cultivate CLIP funders
- Participate in donor conversations and funding proposals
- Help leverage challenge and matching grants
- Translate Catalytic Philanthropy vision into compelling cases for support
- Identify new funding prospects in the philanthropic field

### **Field-Wide Thought Leadership & Marketing:**

- Partner with the Managing Director of Operations to shape Exponent's Catalytic Philanthropy brand and national positioning
- Plans out and in the future presents Catalytic Philanthropy at conferences, gatherings, and field events
- Contribute to Catalytic Philanthropy book, publications, podcasts, and marketing strategy
- Cultivate partnerships with Philanthropy Infrastructure Organizations
- Engage Catalytic Philanthropy advisors, alumni and practitioner network as ambassadors and co-creators

### **Strategic Advising & Internal Capacity Building:**

- Advise senior leadership on long-term Catalytic Philanthropy strategy, positioning, sustainability, as well as annual success measures

- Ground-truth staff guidance with practitioner experience
- Help model and document the Changemaker-in-Residence concept for potential replication
- Works with the Managing Director of Knowledge to inform, advise, and engage the Catalytic Philanthropy Advisory Group

### Equity Learning & Skill Development:

- Participate in staff learning and training activities related to diversity, equity, and inclusion
- Identify, pursue, and recommend opportunities to apply learnings to role, Catalytic Philanthropy, and organization

### About the Ideal Individual:

- Have lived experience as a Catalytic Philanthropy practitioner (*board member, donor, CEO, or staff*)
- Be a current or former leader of a lean foundation or has worked with organizations that serve, support and/or advise philanthropic organizations
- Demonstrate success in fundraising, program delivery, and field building
- Have experience coaching or advising other funders
- Be comfortable designing new programs and revenue models
- Be a compelling presenter, facilitator and writer
- Be highly collaborative and entrepreneurial
- Embody Exponent's commitment to equity

### Success Metrics:

- Expanded Catalytic Academy curriculum spanning introductory through advanced learning pathways
- Increased participation in Catalytic programming across cohorts, conference sessions, and peer learning environments
- Development and pilot of a fee-for-service consulting and coaching model
- Increased philanthropic investment supporting Catalytic Philanthropy sustainability
- Expanded national recognition of Catalytic Philanthropy through speaking engagements, publications, and partnerships
- Documented model for practitioner-in-residence roles at philanthropy infrastructure organizations

### Compensation:

Reports to the Managing Director of Knowledge. 1099 (preferred) or part-time W-2. 15–30 hours/week. \$4,000–\$10,000/month, depending on hours; retainer or hourly. Additional travel budget available. Compensation to be revisited if the role becomes full-time.

### How to apply:

Please submit a letter of interest with either your resume or relevant background to include desired hours, requested compensation and availability to start to: [hr@exponentphilanthropy.org](mailto:hr@exponentphilanthropy.org) and in the subject line please write: Changemaker in Residence

This position will be open until filled, with application review beginning immediately.

If you require any accommodations to participate in the interview process, please do not hesitate to let us know. Please include your accommodation request in your application, and we will work with you to ensure a smooth and inclusive experience.

***Exponent Philanthropy is an equal opportunity employer. All applicants will be considered for employment without attention to race, color, religion, sex, sexual orientation, gender identity, national origin, veteran or disability status.***